

Historic, Archive Document

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OUR SILENT
SALESMAN.

Oct. 20th, 1937.

FALL BULBS - Final offer

THE BUYER AND SELLER AGREES THAT THE SELLER MAKES NO WARRANTY, EXPRESS OR IMPLIED AS TO THE PRODUCTIVENESS OF THE STOCK HEREBY OFFERED AND ITS RETENTION FOR TEN DAYS AFTER RECEIPT BY THE BUYER WITHOUT COMPLAINT IN WRITING, CONSTITUTES A DEFINITE ACCEPTANCE THEREOF BY THE BUYER. ALL GROWING STOCK IS OFFERED SUBJECT TO RISK.

PAPERWHITES

Finest type bulbs. Use Texas grown for forcing. Florida for bulb sales.

		<u>per case</u>	<u>Texas</u>	<u>Florida</u>
TRUE GRANDIFLORA, 13-14 c/m,	1000	-	\$14.00 per 1000	
" " "	1250	\$18.00	-	
" 14-15 "	1000	22.00	17.00 "	
" 15-16 "	900	26.00	21.50 "	
GRAND SOLEIL D'OR (yellow), 14-16 c/m, \$4.00 per 100 \$32.50 per 1000				
10 cases up less 5%. Less than case lots add 10% to above prices.				

CALLAS, white

Cured and shrunk before grading. Extra fine heavy corms.
C.AETHIOPICA, 1 1/4-2" diam., \$14.00 per 100 \$125.00 per 1000
" 2" & up " 19.50 " 180.00 "

LILIUM CANDIDUM

Northern grown, separately wrapped, firm bulbs.
MADONNA LILY, 20-22 c/m, 300 per case, \$ 6.50 per 100 \$17.25 per case
" 22-24 " 250 " 8.50 " 18.50 "
" 24-26 " 200 " 9.50 " 17.25 "
" 28-30 " 125 " 13.50 " 15.00 "
Less than case lots at per 100 price.

DUTCH BULBS

Tulip bulbs are strictly top-size #1. All offered in bag lots only - Tulips and Crocus 250 per bag, Hyacinths 50 per bag, H.Minatures 100 per bag. No other varieties available but those offered here - we offer only our own.

HYACINTHS

FIRST SIZE, 18-19 c/m, in following varieties, \$3.00 per 100 \$75.00 per 1000
L'INNOCENCE - best all around white SIR WM.MANSFIELD - dark violet
GERTRUDE - popular rosy-pink MARCONI - deep rosy-pink
BISMARCK - light sky-blue, early LA GRANDESSE - large white
GRAND MAITRE - deep porcelain-blue
SECOND SIZE, 17-18 c/m, SIR WM.MANSFIELD, \$6.50 per 100 \$60.00 per 1000
MINIATURES, 14-15 c/m, in following varieties., \$4.25 per 100 \$38.00 per 1000
LADY DERBY (rose-pink) SIR WM.MANSFIELD
KING OF BLUES (dark blue) CITY OF HAARLEM (yellow)
MARCONI

DARWIN TULIPS

AFTERGLOW - bright orange, outdoor variety..... \$27.50 per 1000
ALLARD PIERSON - earliest dark red forcer, for cut or pans... 23.50 "
HERODIADE - best late forcing rose-pink, for pans..... 28.50 "
KING HAROLD - deep brown-red, fine forcer and bedder..... 26.50 "
PRIDE OF HAARLEM - large, old-rose, late forcer, bedder..... 25.00 "
PRES. TAFT - deep red, good forcer..... 38.00 "
PRINCESS ELIZABETH - rose-pink, excellent to force for cut... 28.50 "
REV. F.W.BANK - lavender, fine bedder..... 25.00 "
VICTOIRE D'OLIVIERE - deep red, bedder and fine forcer..... 25.00 "
WM. COPLAND - lavender-lilac, fine early forcer..... 25.00 "
YELLOW DARWIN - pure yellow, fine for cutting or pans..... 25.00 "
ZWANENBURG - white, fine for cutting or pots, early or late.. 38.50 "
RAINBOW MIXTURE - all colors, mixed..... 23.50 "

SINGLE EARLY TULIPS

KEIZERSKROON - large showy red and yellow, for pans..... \$38.00 per 1000
RAINBOW MIXTURE - all colors, mixed..... 23.00 "

COTTAGE TULIPS

INGLESCOMBE YELLOW (Yellow Darwin) - canary yellow, forcer... \$25.00 per 1000
MRS. MOON - popular, large pure yellow..... 32.00 "
PICOTEE - white, margined pink, fine cutter..... 26.00 "
RAINBOW MIXTURE - all colors, mixed 22.50 "

TRIUMPH TULIPS

INDUS - dark purple violet.....	\$32.00	per 1000
LORD CARNAVON - pink, white edged, forcer.....	25.00	"
TELESCOPIUM - deep lavender-pink, for pans and cutting...	34.00	"
THUBAN - bright carmine-rose, good forcer.....	37.00	"
RAINBOW MIXTURE - all colors, mixed.....	25.50	"

BREEDER TULIPS

CARDINAL MANNING - rosy-violet, flushed bronze.....	\$33.00	per 1000
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FREESIAS

All late dug bulbs, clean, well up to size, good stock.

			<u>5M up</u>	
WHITE CHIEF,	1/2-5/8"	\$ 9.50	\$ 9.00	per 1000
"	5/8-3/4"	12.75	12.25	"
PENSOROSA - bright pink,	1/2-5/8"	\$15.00		per 1000
"	5/8-3/4"	22.50		"
SUNSET - bright orange	"	18.25		"
APOTHEOSE - lavender-pink,	1/2-5/8"	7.00		"

LILIUM REGALE

Grade A Oregon grown, single crown bulbs. Don't confuse with Dutch.

5-6" circum.,	\$4.25	per 100	\$36.50	per 1000
6-7" "	5.25	"	46.00	"
7-8" "	6.75	"	58.00	"
8-9" "	9.00	"	80.00	"

For Spring delivery add 10% to above prices.

VALLEY PIPS

Re-selected, Grade A exhibition pips. Swastika Brand.

Packed 2000 pips per case, \$39.00 per 1000

"	1000	"	"	39.50	"
"	500	"	"	20.50	per case
"	250	"	"	11.00	"

For shipment up to Jan. 15th. Cold-storage charges included in above prices.

FORCING IRIS

North-west grown. Force only the larger sizes, plant smaller sizes in frames - they are hardy even in Maine when properly protected outside.

	<u>8-9</u>	<u>9-10</u>	<u>12-13</u>	c/m	
WEDGEWOOD, early dependable blue,	\$36.50	\$50.00	\$80.00		per 1000
	<u>6-7</u>	<u>7-8</u>	<u>8-9</u>	<u>9-10</u>	<u>10-11</u> c/m
IMPERATOR, mid-season dark blue	-	\$22.00	\$32.50	\$39.50	\$47.00 per 1000
POGGENBEEK, improved Emperor	-	21.00	-	-	"
J. DE WET, early dark blue	-	22.50	-	-	"
ABRAHAM STORCK, large blue	\$17.50	-	-	-	"
YELLOW QUEEN, early yellow	-	33.00	-	-	"
D. HARING, grayish white	14.75	22.50	-	40.00	"
S. DE VLEGER, violet sky-blue	15.00	26.50	-	-	"
L. DA VINCI, white and yellow	-	23.50	-	-	"
THERESA SCHWARTZ, blue and white	-	23.00	-	-	"
A. BLOEMARD, dark blue, early	17.50	29.00	-	-	"
E.B. GARNIER, deep blue	-	-	32.50	-	"
VAN HUCHTENBURG, orange and blue	-	29.00	-	-	"
VAN EVERDINGEN, white	20.50	29.00	-	-	"

QUANTITY DISCOUNTS:- 10,000 up less 3%; 25,000 up less 5%.

YELLOW CALLAS

Deep heavy corms. Oct.-Nov. delivery. Prices on 2500 upon request.

1½-2" diameter,	\$ 5.50	per 100	\$ 47.50	per 1000
2-2½" "	9.50	"	80.00	"
2½-3" "	14.50	"	125.00	"

LILY-BULBS

All come from most dependable shippers - no cheap pick-up lots.

GIGANTEUM

6-8 "	400 per case,	\$16.50	\$17.00 per case
7-9 "	300 "	17.00	17.75 "
9-10"	200 "	18.50	- "

SOUTHERN

NORTHERN

F.O.B. New York, Chicago and other points.

ERABU (certified)

True Erabu Island grown.

6-8 "	400 per case,	\$17.50 per case
7-9 "	300 "	17.50 "
8-10"	225 "	16.50 "

HARRISI

6-7"	335 per case,	\$18.00 per case
7-9"	200 "	17.00 "

RUBRUM-MAGNIFICUM
and AURATUM

7-9 inch,	packed	220 per case
8-9 "	"	100 "
8-9 "	"	200 "

8-9 inch,	packed	100 per case
8-9 "	"	200 "
9-11 "	"	150 "
11-13 "	"	90 "

Also Aur. Platyphyllum, Tigrinum, Henryi, Hansoni, and others.

Jap. Hardies arrive Nov.-Dec. and will be quoted F.O.B. New York and Chicago. Where no prices are quoted, we will quote prices for your approval before shipment.

HARDY GARDEN LILIES

UMBELLATUM ERECTUM, 6-7", 7-8", 8-9"	TENUIFOLIUM, 4" up
DAVURICUM, 1st and 2nd sizes	MARTAGON ALBA, 5-6"
TESTACEUM, 6-7", 7-8", 8-9"	MARTAGON PURPLE, 4-5"
PARDALINUM, sgle, dble, triple crown	COLUMBIANUM, 4-5", 5-6"
CONCOLOR, 1st and 2nd sizes	WILLMOTTIAE, 4-5", 5-6"
ELEGANS ALICE WILSON, flowering size	SUPERBUM, flowering size
" KINDUSTAN "	WASHINGTONIANUM, 4-6"
SULPHUREUM, 6-7", 7-8", 8-9"	MAXIMOWICZII, 6-8"

Winter delivery. Prices per 100 and 1000 will be quoted later.

DAFFODILS

Oregon grown. All controlled by our resident agent. King Alfred sold out.

Double-nosed #1 bulbs

SPRING GLORY	\$52.00 per 1000	LADY MOORE	\$70.00 per 1000
BICOLOR VICTORIA	50.00 "	CHEERFULNESS	76.00 "
GLORY OF SASSENHEIM	50.00 "	CROESUS	90.00 "
SIR WATKIN	51.00 "	ORNATUS	40.00 "
DIANA KASNER	70.00 "	WILL SCARLET	55.00 "

T.R. BEGONIAS

<u>SINGLE</u> or <u>DOUBLE</u> ,	1-1½" diam.,	\$ 5.50 per 100	\$ 45.00 per 1000
"	1½-2" "	9.50 "	85.00 "
"	2" & up "	13.00 "	120.00 "

Crimson, Scarlet, Rose or Pink, Salmon, White, Yellow or Orange, Mixed.

SPECIAL TYPES, mixed colors, 1½-2", \$11.00 per 100 \$95.00 per 1000

FRILLED, double	MARMORATA	CAMELLIA FLOWERED
" single	FIMBRIATA	HANGING BASKET
PEACH BLOSSOM	CRESTED	AMERICAN BEAUTY, etc.

GLOXINIAS

McH. private strain, 1-1½" diam.,	\$11.50 per 100	\$100.00 per 1000
"	1½-2" "	15.50 "
"	2" & up "	19.00 "

Scarlet, Purple, Scarlet-bordered, White, Purple-bordered, Rose (Queen Wilhelmina), Rose-bordered, Spotted, Mixed.

January delivery. Fine for pot-plants.

F.L. CALADIUMS

Only the finest pot-plant varieties. Large bulbs with all their eyes.
per 100

All varieties mixed, good selection,	\$9.00	\$75.00 per 1000
Our selection of varieties, named	10.00	85.00 "
Your " " "	11.00	95.00 "

AMARYLLIS

Selected private strain. Fine collection of colors and types.

HYBRIDS, mixed colors, 2½-3" diam.,	\$16.00 per 100
"	3-3½" "
"	3½-3¾" "
"	3¾-4 " "

MANETTI STOCKS

Specially selected for grafting - our specialty for 35 years.

ENGLISH grown, Slocock and others, 5-9 m/m

HYLAND (Dutch) grown " "

Delivery from Dec. 1st on. Prices later for your approval.

VALLEY PIPS

Now is the time to prepare for 1938 needs. Only re-selected Grade A Exhibition pips offered - cheapest in the long run. Cases contain 2000, 1000, 500, 250. Tell us the quantity you expect to use in 1938 and we will quote ex-dock prices

GLADIOLI BULBS - NORTHERN GROWN

The letter "F" means good forcer; "E" - early; "L" - late; "M" - mid-season. These are the leaders - complete offer on request.

Variety		Color	Throat		1½" & up	1¼" & up	per 1000
					#1	#2	
ALBATROSS	F	pure white	- -	M	\$29.50	\$ -	"
ALICE TIPLADY	F	orange	orange-red	EM	14.00	-	"
AMERICA	F	lavender-pink	carmine	M	14.00	-	"
BERTY SNOW		light mauve	lighter	M	16.75	13.25	"
BETTY NUTHALL	F	orange-pink	golden	L	13.50	10.00	"
BREAK O'DAY		light pink	yellow	E	17.00	-	"
CARMEN SYLVIA		creamy white	faint violet	M	16.50	-	"
CHICAGO WHITE		white	purple	E	13.50	-	"
DR. F.E. BENNETT	F	peach-red	white	M	16.50	13.00	"
DR. NELSON SHOOK		deep rose	- -	EM	16.50	-	"
FLAMING SWORD	F	brick-red	mottled	E	14.00	-	"
GIANT NYMPH	F	light pink	yellow	M	15.00	11.75	"
GLORIANA		orange-salmon	yellow	M	14.00	-	"
GOLDEN DREAM	F	golden-yellow	- -	M	14.00	-	"
GOLDEN MEASURE		pure light yellow	- -	L	15.50	-	"
HALLEY	F	salmon-pink	carmine	E	14.00	-	"
HELGA	F	salmon-pink	- -	E	15.50	-	"
LOS ANGELES	F	salmon-pink	orange-red	EM	14.00	-	"
MAID OF ORLEANS	F	white	- -	M	38.00	33.00	"
MAMMOTH WHITE		pure white	- -	M	23.50	18.50	"
MINUET	F	lavender	- -	M	23.00	18.50	"
MR.W.H. PHIPPS		salmon-pink	- -	M	19.00	-	"
MRS.LEON DOUGLAS		rose-pink	flaked red	LM	15.50	-	"
MRS.FRANCIS KING	F	light scarlet	lighter	LM	14.00	-	"
MRS. DR. NORTON		light pink	cream	EM	15.50	-	"
MRS.F. PENDELTON	F	pink	scarlet	EM	13.75	-	"
MRS.F.C.PETERS		rose-lavender	crimson	LM	14.00	-	"
ORANGE QUEEN	F	orange	deeper	EM	14.00	-	"
PICARDY	F	shrimp pink	light pink	EM	15.00	12.00	"
QUEEN OF BREMEN	F	bright lavender	- -	EM	15.50	-	"
SCARLET WONDER		deep scarlet	lighter	LM	14.00	-	"
SOUVENIR	F	rich yellow	- -	EM	14.00	-	"
THEDA	F	light salmon	- -	E	13.50	10.00	"
VAN KONYNENBURG		lilac-blue	- -	M	17.00	13.50	"
VIRGINIA	F	scarlet-red	deeper	E	14.00	-	"

Quantity discounts:- total 10,000 less 3%, 25,000 less 5%.

January shipment. Minimum order 250 per variety.

OTHER ITEMS

Glad to quote best prices on:- Dracaena Canes, Palm Seeds, Burlap Squares (for balling evergreens), Reed Mats (Fall import only) for winter protection of frames. Full details waiting for you.

All prices are understood F.O.B. cars New York unless stated otherwise. Terms, 2 cash 10 days, 60 days net, unless agreed otherwise. 250 up at per 1000 prices. Where prices are quoted, we will quote prices later for your approval, the order being considered only a reservation meanwhile.

SANSEVIERIA LAURENTI

Brightly colored. Bare root plants, 100 of a size per case. Grades marked * represent exceptional value at this time - but all are good.

4-8 "	3 leaves up,	\$ 7.00 per 100	\$ 62.50 per 1000
8-12"	2 leaves	7.50 "	67.50 "
8-12"	3 " up	8.00 "	72.50 "
8-12"	4-5 "	9.50 "	85.00 "
* 12-18"	2 "	7.00 "	62.50 "
* 12-18"	3 " up	9.50 "	85.00 "
* 12-18"	4-5 "	12.00 "	105.00 "
* 18-24"	2 "	8.00 "	72.50 "
* 18-24"	3-5 "	12.00 "	105.00 "
* 18-24"	4-6 "	14.00 "	127.50 "
24-36"	2 "	11.00 "	97.50 "
24-36"	3-4 "	16.50 "	150.00 "
24-36"	5-7 "	30.00 "	230.00 "

			250 & up	5000 & up
S.ZEYLANICA, 3-5"	3 leaves up,	\$29.00	\$27.50 per 1000	
" 4-6"	3 "	29.00	27.50 "	
" 5-7"	4 "	36.00	34.50 "	

Laurenti F.O.B. New York, Zeylanica F.O.B. Florida. Special grading can be arranged - also special prices on large quantities.

ROOTED CUTTINGS

Good value. Fresh stock. Minimum 250 of one item.

PHILODENDRON CORDATUM, strong vines, \$55.00 per 1000

POTHOS AUREUS WILCOXI, rooted " 60.00 "

CHINESE EVERGREENS, rooted cuttings, 75.00 "

SPIREA CLUMPS

Strong clumps, ready for 6" pots. Nov. delivery, after frost.

	per 100	per 1000
QUEEN ALEXANDRA - good light pink	\$23.00	\$220.00
PEACH BLOSSOM - soft pink	23.00	220.00
AMERICA - lilac-rose	23.00	220.00
PRINCESS MARY - flesh pink	23.00	220.00
GLORIA SUPERBA - clear rose-pink	23.00	220.00
GLADSTONE - reliable white	27.50	265.00
DEUTSCHLAND - plummy white	25.00	240.00
RHINELAND - bright crimson	25.00	240.00

For Christmas

QUEEN ALEXANDRA - large pink, from cold-storage, \$22.00 per 100

FORCING ROSES

All XXX Florists' grade for flowering in pots. Much cheaper than putting 2 plants 2 yr. in pot. All are suitable pot-plant varieties.

HYBRID TEAS, in following varieties, \$38.00 per 100

Briarcliff	Souv.de Cl.Pernet	Los Angeles
Mrs.W.C.Miller	Red Radiance	Mrs.A.R.Ward
Mme.Ed.Herriot	E.G.Hill	Radiance
Pres.Hoover	Hadley	Talisman
Mme.Butterfly	Joanna Hill	

HYBRID PERPETUALS, in foll.varieties, \$35.00 per 100

Magna Charta	Ulrich Brunner	Frau Karl Druschki
Paul Neyron	Mrs.John Laing	Gen.Jacqueminot
Geo.Arends		

POLYANTHAS (Babies), in foll.varieties, \$35.00 per 100

Lady Reading	Ideal	Crimson Baby Rambler
Ellen Poulsen	Golden Salmon	Triomphe de Orleans
Gloria Mundi	Verdun	

CLIMBERS - extra heavy, in foll.var:-

			per 100
Paul's Scarlet	\$35.00 per 100	Dorothy Perkins (staked),	\$48.00
Excelsa (staked)	48.00 "	Tausendschon	" 48.00
Roserie	" 48.00 "		

F.O.B. Nurseries Ohio. Packing included. December shipment.

AZALEAS

A.HINODEGIRI, bushy own-root plants,	6-8 " diam.,	\$42.50 per 100
" " "	8-10" "	55.00 "
" " "	10-12" "	65.00 "
" " "	12-15" "	100.00 "

Immediate shipment. Add 5% for certification.

